

**Annual Hawaii Convention**  
**Profit & Loss Budget vs. Actual**  
**January through June 2011**

|                                     | Jan - Jun 11 | Budget     | \$ Over Budget |
|-------------------------------------|--------------|------------|----------------|
| <b>Ordinary Income/Expense</b>      |              |            |                |
| <b>Income</b>                       |              |            |                |
| <b>Activities income</b>            |              |            |                |
| Diamond Head Hike income            | 0.00         | 560.00     | -560.00        |
| Golf income                         | 0.00         | 2,500.00   | -2,500.00      |
| Volleyball income                   | 0.00         | 100.00     | -100.00        |
| <b>Total Activities income</b>      | 0.00         | 3,160.00   | -3,160.00      |
| <b>Interest</b>                     | 5.47         |            |                |
| <b>Meals Income</b>                 |              |            |                |
| Friday Evening Aloha Dinner         | 2,950.00     |            |                |
| Saturday AA Night Banquet           | 9,295.00     |            |                |
| Saturday AI-Anon Brunch             | 1,150.00     |            |                |
| Sunday AA Morning Breakfast         | 2,478.00     |            |                |
| Meals Income - Other                | 0.00         | 46,111.00  | -46,111.00     |
| <b>Total Meals Income</b>           | 15,873.00    | 46,111.00  | -30,238.00     |
| <b>Past Souvenirs</b>               | 40.00        |            |                |
| <b>Registration</b>                 |              |            |                |
| Child Registration                  | 0.00         | 40.00      | -40.00         |
| Early Registration                  | 13,380.00    | 42,250.00  | -28,870.00     |
| Late Registration                   | 0.00         | 22,500.00  | -22,500.00     |
| <b>Total Registration</b>           | 13,380.00    | 64,790.00  | -51,410.00     |
| <b>Scholarship</b>                  | 173.00       |            |                |
| <b>Souvenirs</b>                    |              |            |                |
| Coffee Mugs                         | 340.00       | 2,000.00   | -1,660.00      |
| Long sleeve shirt                   | 504.00       | 3,920.00   | -3,416.00      |
| Long sleeve xxx                     | 182.00       | 273.00     | -91.00         |
| T-shirt                             | 768.00       | 4,843.00   | -4,075.00      |
| T-shirt XXX                         | 84.00        | 566.00     | -482.00        |
| Tank top                            | 240.00       | 3,232.00   | -2,992.00      |
| Tank top XXX                        | 0.00         | 336.00     | -336.00        |
| Women's T                           | 176.00       | 2,330.00   | -2,154.00      |
| Souvenirs - Other                   | 42.00        |            |                |
| <b>Total Souvenirs</b>              | 2,336.00     | 17,500.00  | -15,164.00     |
| <b>Total Income</b>                 | 31,807.47    | 131,561.00 | -99,753.53     |
| <b>Expense</b>                      |              |            |                |
| <b>Admin Staff</b>                  | 6,000.00     | 12,000.00  | -6,000.00      |
| <b>Administration</b>               |              |            |                |
| Accountant                          | 300.00       |            |                |
| Bank stop payment charges           | 60.00        |            |                |
| Business Registration Fees          | 5.00         |            |                |
| Credit Card Charges                 | 366.95       |            |                |
| Online Fees                         | 302.96       |            |                |
| Phone/Fax                           | 86.10        |            |                |
| Postage                             | 113.90       |            |                |
| Storage                             | 1,068.00     |            |                |
| Supplies-including printers/lap     | 111.24       |            |                |
| Administration - Other              | 0.00         | 6,500.00   | -6,500.00      |
| <b>Total Administration</b>         | 2,414.15     | 6,500.00   | -4,085.85      |
| <b>AI-Anon</b>                      | 0.00         | 120.00     | -120.00        |
| <b>Audio Visual</b>                 | 0.00         | 7,300.00   | -7,300.00      |
| <b>Decorations</b>                  | 0.00         | 700.00     | -700.00        |
| <b>Entertainment</b>                | 0.00         | 2,800.00   | -2,800.00      |
| <b>Facilities Walkie-Talkies</b>    | 0.00         | 350.00     | -350.00        |
| <b>Golf</b>                         | 0.00         | 2,500.00   | -2,500.00      |
| <b>Hike</b>                         | 0.00         | 560.00     | -560.00        |
| <b>Hilton Equipment Rental</b>      | 0.00         | 4,000.00   | -4,000.00      |
| <b>Hilton F&amp;B-Meals Prepaid</b> | 0.00         | 46,111.00  | -46,111.00     |

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|                                     | Jan - Jun 11     | Budget            | \$ Over Budget     |
|-------------------------------------|------------------|-------------------|--------------------|
| Hilton F&B Comp cha/spk/staff       | 0.00             | 2,384.00          | -2,384.00          |
| Hilton F&B Hospitality              | 0.00             | 2,000.00          | -2,000.00          |
| Hilton Meeting Room Mikes           | 0.00             | 1,300.00          | -1,300.00          |
| Hilton Room Rental                  | 0.00             | 18,000.00         | -18,000.00         |
| Hospitality                         | 0.00             | 200.00            | -200.00            |
| Hotels-Chair/sec/treas/F&B/spea     | 0.00             | 3,500.00          | -3,500.00          |
| Information                         | 0.00             | 20.00             | -20.00             |
| Insurance                           | 0.00             | 3,600.00          | -3,600.00          |
| Lei Making                          | 0.00             | 100.00            | -100.00            |
| Leis                                | 0.00             | 600.00            | -600.00            |
| Momentos                            | 0.00             | 1,200.00          | -1,200.00          |
| Printing                            |                  |                   |                    |
| Flyers                              | 1,456.59         |                   |                    |
| Printing - Other                    | 0.00             | 2,700.00          | -2,700.00          |
| <b>Total Printing</b>               | <b>1,456.59</b>  | <b>2,700.00</b>   | <b>-1,243.41</b>   |
| Program Committee                   | 0.00             | 50.00             | -50.00             |
| Registration Committee              |                  |                   |                    |
| Bulk Mail - postal processing       | 374.80           |                   |                    |
| Registration Committee - Other      | 0.00             | 2,100.00          | -2,100.00          |
| <b>Total Registration Committee</b> | <b>374.80</b>    | <b>2,100.00</b>   | <b>-1,725.20</b>   |
| Signage                             | 0.00             | 100.00            | -100.00            |
| Souvenirs Expense                   | 0.00             | 6,000.00          | -6,000.00          |
| Speakers                            |                  |                   |                    |
| Airfare                             | 1,579.75         |                   |                    |
| Speakers - Other                    | 0.00             | 3,000.00          | -3,000.00          |
| <b>Total Speakers</b>               | <b>1,579.75</b>  | <b>3,000.00</b>   | <b>-1,420.25</b>   |
| Special Needs                       | 0.00             | 1,200.00          | -1,200.00          |
| Steering Committee                  | 0.00             | 150.00            | -150.00            |
| Volleyball                          | 0.00             | 100.00            | -100.00            |
| Website                             | 23.24            | 100.00            | -76.76             |
| Wrap Up Meeting                     | 0.00             | 100.00            | -100.00            |
| <b>Total Expense</b>                | <b>11,848.53</b> | <b>131,445.00</b> | <b>-119,596.47</b> |
| <b>Net Ordinary Income</b>          | <b>19,958.94</b> | <b>116.00</b>     | <b>19,842.94</b>   |
| <b>Net Income</b>                   | <b>19,958.94</b> | <b>116.00</b>     | <b>19,842.94</b>   |