

**FINANCIAL DATA:** For the nine months ended 9/30/11 (All figures pending final C.P.A. audit)

<b>G.S.O.</b>	<b>2011 Budget</b>	<b>2011 Actual</b>	<b>2010 Actual</b>
Contributions from A.A. groups and members*	\$ 4,575,909	\$ 4,479,958	\$ 5,370,349
Sales less cost of production, royalties and shipping	5,961,854	6,008,369	6,054,391
Interest Income	-	529	656
Total Income	10,537,763	10,488,856	11,425,396
Total G.S.O. expenses:	10,488,825	10,194,978	9,649,216
Net Operating Income	48,938	293,878	1,776,180

\*GSO 2010 Actual Contributions for September includes \$858,910 from International Convention.

**A.A. GRAPEVINE, INC.**

Sales less cost of products	\$ 1,311,382	\$ 1,336,015	\$ 1,409,625
Interest earned — regular	-	-	-
— Reserve Fund	29,100	19,700	30,600
Total Income	1,340,482	1,355,715	1,440,225
Expenses	1,496,623	1,387,982	1,714,470
Income (loss) from operations	(156,141)	(32,267)	(274,245)
LA VIÑA magazine	(88,780)	(48,550)	(47,320)
Net Income (Loss)	(244,921)	(80,817)	(321,565)