

Annual Hawaii Convention
Profit & Loss Budget vs. Actual
 January through December 2011

	Jan - Dec 11	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Activities income			
Diamond Head Hike income	536.00	560.00	-24.00
Golf income	1,800.00	2,500.00	-700.00
Volleyball income	175.00	100.00	75.00
Total Activities income	2,511.00	3,160.00	-649.00
Interest	14.19		
Meals Income			
Friday Evening Aloha Dinner	10,200.00		
Saturday AA Night Banquet	29,380.00		
Saturday Al-Anon Brunch	4,350.00		
Sunday AA Morning Breakfast	8,820.00		
Meals Income - Other	0.00	46,111.00	-46,111.00
Total Meals Income	52,750.00	46,111.00	6,639.00
Miscellaneous income	11.00		
Past Souvenirs	579.00		
Registration			
Child Registration	95.00	40.00	55.00
Early Registration	55,636.68	42,250.00	13,386.68
Late Registration	11,775.00	22,500.00	-10,725.00
On-site Registration	27,030.00		
Registration - Other	1,105.00		
Total Registration	95,641.68	64,790.00	30,851.68
Replacement Badge	104.00		
Scholarship	29.00		
Souvenirs			
Coffee Mugs	2,000.00	2,000.00	0.00
Committee shirts	205.00		
Long sleeve shirt	3,130.00	3,920.00	-790.00
Long sleeve xxx	312.00	273.00	39.00
T-shirt	4,960.00	4,843.00	117.00
T-shirt XXX	672.00	566.00	106.00
Tank top	2,176.00	3,232.00	-1,056.00
Tank top XXX	168.00	336.00	-168.00
Women's T	2,192.00	2,330.00	-138.00
Total Souvenirs	15,815.00	17,500.00	-1,685.00
Total Income	167,454.87	131,561.00	35,893.87
Expense			
Admin Staff	12,000.00	12,000.00	0.00

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Administration			
Accountant	300.00		
Bank Charges-checks/electronic	19.47		
Bank stop payment charges	90.00		
Business Registration Fees	5.00		
Checks reorder	73.01		
Copies	29.30		
Credit Card Charges	2,108.10		
Online Fees	1,693.99		
Phone/Fax	181.56		
Post Office Box Renta	76.00		
Postage	297.95		
Rent-Church and Life Foundation	370.00		
Storage	1,068.00		
Supplies-including printers/lap	1,345.86		
Administration - Other	0.00		
	<u>7,658.24</u>	<u>6,500.00</u>	<u>-6,500.00</u>
Total Administration	7,658.24	6,500.00	1,158.24
AI-Anon	132.37	120.00	12.37
Audio Visual	9,522.51	8,600.00	922.51
Decorations	710.77	700.00	10.77
Entertainment			
AI-Anon Entertainment	300.00		
Friday Night	1,280.00		
Friday Night Dance	120.00		
Karaoke Hospitality	350.00		
Prom pictures	250.00		
Saturday Dinner Music	600.00		
Saturday night comedy	25.00		
Thursday night	125.00		
Entertainment - Other	0.00		
	<u>3,050.00</u>	<u>2,800.00</u>	<u>-2,800.00</u>
Total Entertainment	3,050.00	2,800.00	250.00
Facilities Walkie-Talkies	323.13	350.00	-26.87
Golf			
Course Fees	1,560.00		
Golf Van/Bus	83.27		
Golf - Other	0.00		
	<u>1,643.27</u>	<u>2,500.00</u>	<u>-2,500.00</u>
Total Golf	1,643.27	2,500.00	-856.73
Hike			
Hike Bus	332.00		
Park Fee	80.00		
water/juice	67.10		
Hike - Other	0.00		
	<u>479.10</u>	<u>560.00</u>	<u>-560.00</u>
Total Hike	479.10	560.00	-80.90
Hilton Equipment Rental	1,644.29	4,000.00	-2,355.71

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Hilton F&B-Meals Prepaid			
Al-Anon Brunch	4,908.84		
Friday Evening Aloha Dinner	16,117.59		
Saturday Evening Banquet	28,979.04		
Sunday Breakfast	10,651.27		
Hilton F&B-Meals Prepaid - Other	0.00		
	<u>60,656.74</u>	<u>46,111.00</u>	<u>-46,111.00</u>
Total Hilton F&B-Meals Prepaid	60,656.74	46,111.00	14,545.74
Hilton F&B Comp cha/spk/staff	2,663.27	2,384.00	279.27
Hilton F&B Hospitality	2,097.50	2,000.00	97.50
Hilton Room Rental	13,194.00	18,000.00	-4,806.00
Hospitality	125.69	200.00	-74.31
Hotels-Chair/sec/treas/F&B/spea	1,519.34	3,500.00	-1,980.66
Information	30.00	20.00	10.00
Insurance	3,715.00	3,600.00	115.00
Lei Making	99.09	100.00	-0.91
Leis	536.98	600.00	-63.02
Literature/Big Book	20.00	0.00	20.00
Momentos	1,370.68	1,200.00	170.68
Parking Fees	64.00	0.00	64.00
Printing			
Flyers	1,480.99		
Program	1,699.47		
Printing - Other	0.00		
	<u>3,180.46</u>	<u>2,700.00</u>	<u>480.46</u>
Total Printing	3,180.46	2,700.00	480.46
Program Committee	0.00	50.00	-50.00
Reconciliation Discrepancies	1.00		
Registration Committee			
Badge Cards	618.79		
Bulk Mail - postal processing	374.80		
Coupons	137.96		
Packet Stuffing-Food/drinks	238.36		
Ribbons	245.98		
Survey Forms	67.50		
Wristbands	58.12		
Registration Committee - Other	0.00		
	<u>1,741.51</u>	<u>2,100.00</u>	<u>-358.49</u>
Total Registration Committee	1,741.51	2,100.00	-358.49
Signage	113.60	100.00	13.60
Souvenirs Expense			
Coffee Mug expense	657.59		
Shirts expense	5,593.44		
Souvenirs Expense - Other	0.00		
	<u>6,251.03</u>	<u>6,000.00</u>	<u>251.03</u>
Total Souvenirs Expense	6,251.03	6,000.00	251.03

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Accrual Basis

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	<u>Jan - Dec 11</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Speakers			
Airfare	2,671.41		
Speaker Gifts	115.08		
Stipends	600.00		
Speakers - Other	0.00	3,000.00	-3,000.00
Total Speakers	<u>3,386.49</u>	<u>3,000.00</u>	<u>386.49</u>
Special Needs			
Signer	1,000.00		
Wheelchairs	350.81		
Special Needs - Other	0.00	1,200.00	-1,200.00
Total Special Needs	<u>1,350.81</u>	<u>1,200.00</u>	<u>150.81</u>
Steering Committee			
Delegates greet	84.30		
Thank You Gifts	82.72		
Steering Committee - Other	0.00	150.00	-150.00
Total Steering Committee	<u>167.02</u>	<u>150.00</u>	<u>17.02</u>
Volleyball	0.00	100.00	-100.00
Website	23.24	100.00	-76.76
Wrap Up Meeting	96.32	100.00	-3.68
Total Expense	<u>139,567.45</u>	<u>131,445.00</u>	<u>8,122.45</u>
Net Ordinary Income	27,887.42	116.00	27,771.42
Other Income/Expense			
Other Expense			
Inventory discrepancy	-24.00		
Total Other Expense	<u>-24.00</u>		
Net Other Income	<u>24.00</u>	<u>0.00</u>	<u>24.00</u>
Net Income	<u><u>27,911.42</u></u>	<u><u>116.00</u></u>	<u><u>27,795.42</u></u>