

Aloha Hawaii Area Committee,

Attached is the Profit and Loss for the 56th Annual Hawaii Convention, The event had a net loss of \$16,866.56. Although not as successful financially as the last few years, it was a great convention. Thanks to our Prudent Reserve, built on many profitable years, we were able to cover our shortfall. A great deal of discussion has been put into making sure that 2018 is not only another great event, but also more successful financially.

The 56th Annual Convention was full of many new meetings including the addition of Ala-teen, we had dynamic speakers, exceptional food provided by the Hilton Hawaiian Village and the awesome fellowship of our attendees. Our mainland attendees enjoyed themselves and seemed eager to return for future conventions. We felt a great kinship being able to greet them with our neighbor island participants in service throughout the event. This was truly a statewide success.

We have always and will continue to seek out the help and participation of our neighbor islanders. They truly enrich the event. If you are interested in becoming more involved in 2018 please let us know!

Moving forward, the Steering Committee has met with the Hilton to make changes to this years' event, including a return to the Great Lawn on Friday evening for dinner, entertainment and that spectacular fireworks show the Hilton is famous for. Don' t miss out on this special evening. Reserve your place today!

The preliminary budget has been drafted for 2018. We continue to cut expenses where we can. We are doing everything possible to make 2018 a more fiscally successful event, including the pre-sale of Convention T-Shirts! You can sport one all year long and be our advertisement!

We would like to thank Hawaii Area 17 for all of its support. We had the pleasure of working with Coleen A. and Tommy G. this past year and their support and guidance have been priceless.

Mahalo to all for your service and support!



Pamela M.
Treasurer
Annual Hawaii Convention

Annual Hawaii Convention

BUDGET VS. ACTUALS: AHC 2017 BUDGET REPORT - FY17 P&L

January - December 2017

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
Activities income	1,250.00	2,300.00	-1,050.00
Interest	5.52		5.52
Meals Income	36,936.00	53,217.00	-16,281.00
Registration	64,756.00	68,090.00	-3,334.00
Souvenirs	11,508.00	16,399.00	-4,891.00
Unapplied Cash Payment Income	0.00		0.00
Total Income	\$114,455.52	\$140,006.00	\$ -25,550.48
GROSS PROFIT	\$114,455.52	\$140,006.00	\$ -25,550.48
Expenses			
Admin Staff	12,000.00	12,000.00	0.00
Administration	7,658.84	10,694.00	-3,035.16
AI-Anon	148.19	150.00	-1.81
Audio Visual	9,524.60	11,900.00	-2,375.40
Decorations	129.84	400.00	-270.16
Entertainment	2,700.00	3,000.00	-300.00
Facilities Walkie-Talkies	322.80	400.00	-77.20
Golf	790.00	1,000.00	-210.00
Hike	301.00	560.00	-259.00
Hilton F & B Comp	1,564.49	1,982.00	-417.51
Hilton F&B-Hospitality	2,159.68		2,159.68
Hilton Hawaiian Village-Meals	52,406.93	53,217.00	-810.07
Hilton-Equipment Rental	785.34	1,100.00	-314.66
Hilton-Venue/Room Rental	18,683.03	19,896.00	-1,212.97
Hospitality	23.00	100.00	-77.00
Hotels-Chair/staff/Speakers	3,227.58	4,840.00	-1,612.42
Information	10.00	10.00	0.00
Insurance	2,149.00	2,200.00	-51.00
Leis	155.95	500.00	-344.05
Literature/Big Book	30.20	14.00	16.20
Momentos	917.00	1,100.00	-183.00
Printing	1,853.52	2,000.00	-146.48
Program Committee	31.00	10.00	21.00
Registration Committee	1,111.73	2,000.00	-888.27
Signage	11.66	200.00	-188.34
Souvenirs Expense	6,317.71	6,183.00	134.71
Speakers	3,147.62	3,300.00	-152.38
Special Needs	1,191.21	1,000.00	191.21
Steering Committee	43.45	50.00	-6.55
Steering Committee Travel	1,807.47		1,807.47
Volleyball	50.00	50.00	0.00
Website	69.24	150.00	-80.76
Wrap Up Meeting		0.00	0.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Total Expenses	\$131,322.08	\$140,006.00	\$ -8,683.92
NET OPERATING INCOME	\$ -16,866.56	\$0.00	\$ -16,866.56
NET INCOME	\$ -16,866.56	\$0.00	\$ -16,866.56